

SINDHU SIVASUBRAMANIAM

STRATEGIC CONSULTING | STRATEGIC BUSINESS
MANAGEMENT



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Omaxe Nile Apartments, Flat-603,
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PROFESSIONAL SUMMARY

- A Strategic Leader with nearly 14 years of rich and extensive experience in strategic consulting and dedication to empower the clients to achieve their goals with efficiency and creativity
- Keen strategist & implementer with strong business acumen; managing entire business operations with key focus on top line & bottom-line profitability by ensuring optimal utilization of resource.
- Exhibited excellence in overseeing business operations for Sales and Governance, including leading offshore customer visits and workshops.
- Pivotal in evaluating and recommending technology investments and strategies to optimize performance and achieve business objectives.
- Instrumental in offering strategic consulting services to improve business processes, enhance efficiency, and drive organizational success.
- An effective communicator with strong relationship management skills with the capability to relate to people at any level of business and management across the globe; possess excellent analytical and negotiation skills.
- Receptive to expand knowledge in emerging market trends for business expansion and retention.

EXPERIENCE

Nov'21-Present | Wipro Limited, Bangalore | Principal Consultant/Associate
Client Partner

Client: Royal Sun Alliance, UK & Ireland Client: Royal Sun Alliance, UK & Ireland

Jan'21-Jul'21 | Indecomm Business Solutions, Bangalore | Project Manager

Feb'14-Dec'20 | Ocwen Financial Services Limited, Bangalore | Project Lead

Jan'10-Jan'13 | Thomson Reuters, Chennai | Technical Lead

Jun'08 -Dec'09 | HCL Technologies | Technical Support Executive

DISCLAIMER

I hereby declare that the information provided above is true and accurate to the best of my knowledge and belief.

CORE COMPETENCIES

- Client Engagement and Relationship Management
- Strategic Consulting
- Project Management
- Business Management
- Thought Leadership and Innovation
- Team Leadership and Development
- Change Management
- Pre-Sales Technical Leadership
- Sales and Governance Operations

EDUCATION

Bachelor of Engineering (EIE)

SOFT SKILLS

- Change Agent
- Collaborator
- Communicator
- Innovator
- Planner
- Thinker
- Adaptive and Quick learner

CERTIFICATIONS

- Change Agent
- Collaborator
- Communicator
- Innovator
- Planner
- Thinker
- Adaptive and Quick learner

PERSONAL PROFILE

- Extensive experience in consulting to lead high-impact projects and provide strategic insights, enhancing client operations and achieving measurable results. Targeting senior level roles with a growth-oriented organization.